



Competitive Tendering

What is it?

We compare the prices of up to seven finance providers for every quotation. **A recent comparison showed that for a 50 vehicle fleet, the savings could be as much as £102,600 over a three year period.**

How will it help your business?

Neva Consultants will save you money by ensuring **you get a better funding deal on every vehicle we provide.** Many companies understand the savings that can be obtained by getting several quotes for each vehicle they need, but don't have the time or expertise required to do this themselves. **Neva Consultants does it all for you.**

Why Neva Consultants?

- Neva Consultants is one of the largest and most reputable companies in the UK to offer competitive tendering for company vehicles
- Neva Consultants has developed a bespoke system to streamline the process so you can get the vehicle your business needs more quickly and at the right price.

To illustrate the potential cost benefits, we took a typical fleet vehicle and ran quotations across a selection of funders.

As you can see in the example below, **choosing the right funder could save you up to £57 per month.**

Projected across an average 50 vehicle fleet, then over a three year period **you could be saving over £100,000.**

Vehicle Audi A4 Diesel Saloon 2.0 TDi SE 4dr
Product Contract Hire
Term 36 months, 15,000 miles per annum

Rank	Funder	Total cost*	Saving per month	Total saving
Best	Funder 3	£392	£57	£2,052
2nd	Funder 2	417	£32	£1,152
3rd	Funder 4	£446	£3	£108
4th	Funder 1	£449	-	-

* Includes Maintenance